

# Why choose Markel for Professional Indemnity?



## Award winning expertise, coverage, and support for your client

Putting you and your clients first is what we believe differentiates us. We stayed consistent in the Professional Indemnity (PI) market whilst others either exited or dropped their service levels. It's one of many reasons brokers recommend Markel's PI solution to their clients.

With extensive experience providing PI cover and a deep understanding of the unique risks, we are able to provide the consistency of pricing and transparency of cover that your customers deserve.

We can support your clients at all stages of their life-cycle, with expertise at all levels of PI. This ensures that as they grow, we remain committed to providing them with consistent solutions, focused on sustainable pricing.

For us it's not just words on a page. It's about building relationships and connecting as humans.

## Our credentials speak for themselves.



### A five-star rated professional indemnity solution:

With insights gleaned from collaborating with over 1 million UK customers, we've crafted a five-star rated\* value proposition that's finely tuned to deliver enhanced relevance and exceptional value for your clients.



### Voted No.1 for Service:

We achieved a five-star rating and secured the number one spot in the 'Insurance Times Five-Star Rating Report Commercial Lines 2024/25'. Working with us will ensure your clients will receive top-tier service across all aspects of their insurance needs.



### A fully modular, flexible solution:

Our fully modular product provides a broad range of product solutions including cyber, legal expenses and property, meaning you can offer your client increased flexibility by selecting only the components they need, ensuring comprehensive protection without paying for extras. Policies can be easily adjusted as circumstances change, providing your clients with adaptable, cost-effective security.



### Superior claims service:

We have a multi-award-winning claims team and have scored five-star ratings for claims for seven consecutive years<sup>†</sup>. The team is committed to delivering unrivalled experience and unparalleled excellence. Working with us ensures reliable protection and peace of mind for your client as we provide swift response times, clear communication, and fair resolutions. This will minimise disruption and provide exceptional support when you and your client need it most.



### Automated renewals:

Our automated renewals process can provide your clients with increased flexibility and continuity by automatically renewing for another term unless adjusted or cancelled. This continuous coverage ensures that your clients are always protected without the risk of gaps in insurance. It also allows for easier adjustments to coverage levels or terms as their needs evolve, providing convenience and peace of mind.



### Money saving legal benefits:

Our PI solution includes additional money saving legal benefits for your clients designed to minimise claims, educate their employees and enable sustainable coverage and pricing.



### Flexible access to expertise:

With 50+ professional indemnity underwriters across seven UK locations we remain committed to serving you and your clients in the way you want to be serviced, whether digitally, over the phone or face-to-face. This approach provides you both with enhanced flexibility and convenience and ensures easy access to support, information, and policy management, tailored to individual preferences and delivers an enhanced customer experience.



### Reliability and security:

Markel has been a leading name in insurance since 1930. With over 5,000 employees across the globe, our strong reputation and S&P A rated<sup>†</sup> financial strength will provide reliability and security to you and your client.

You can find out more about our Professional Indemnity solution at [uk.markel.com](https://uk.markel.com). Alternatively, you can contact a member of our Professional Indemnity team on 0345 351 2600 or email [MarkelUKFinancialLines@markel.com](mailto:MarkelUKFinancialLines@markel.com)





Markel voted the UK's No.1 commercial lines insurer for service 2024/25<sup>†</sup>

This recognition is based on broker satisfaction across:

- ✓ Quality of cover
- ✓ Underwriting expertise
- ✓ Claims experience
- ✓ Relationship management
- ✓ Policy documentation

Our performance in this underscores our commitment to excellence and exceptional service to you and your client.

Rank	Insurer – Commercial Lines	2025 Star Rating	2025 Overall Score
1	Markel	☆☆☆☆☆	4.36
2	Arch Insurance	☆☆☆☆☆	4.06
3	Zurich	☆☆☆☆☆	4.03
4	Aviva	☆☆☆☆	3.95
5	Chubb	☆☆☆☆	3.94
6	QBE	☆☆☆☆	3.92
7	RSA	☆☆☆☆	3.83
8	AIG	☆☆☆☆	3.78
9	Allianz	☆☆☆☆	3.78
10	AXA	☆☆☆	3.74
11	NIG	☆☆☆	3.68
12	Hiscox	☆☆☆	3.49



All information accurate at the time of production July 2025.

This document is a guide for intermediary reference only. It is not a policy document and provides only general descriptions and information. Please consult with your underwriter or refer to the policy wording for full details of all binding policy terms and conditions.

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\* Source: 5-Star Professional Indemnity Insurers, Insurance Business Magazine

† Source: Five Star 2025 Commercial Lines Overall Ratings, Insurance Times

‡ Source: Markel Financial Strength, markel.com

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