



Markel Energy – retail

We know your risks

MARKEL





Energy product offerings

The Markel Energy product consists of casualty driven excess placements marketed through a designated network of appointed brokers.

Target classes*

Upstream

- Lease operators and non-operator working interest
- Well servicing contractors (including around/over the hole)
- Roustabout services
- Drilling contractors
- Drilling mud contractors/fluid engineers
- Valve manufacturers and remanufacturers for upstream operations
- Oilfield equipment manufacturers
- Tubing, casing, collar product manufacturers

Midstream

- Midstream service contractors (i.e pipeline, compression, storage, processing, etc.)
- Directional drilling
- Dirt work/excavation
- Gas processing and compression risks–field treating/separation
- Equipment maintenance contractors (generators, compressors, etc.)
- Tank storage maintenance/repair
- Equipment manufacturers (valve, pipe, compressors, generators, etc.)
- Pipeline operators
- Pipeline painting/coating operations
- Pigging contractors

Downstream

- Turnaround/Industrial service contractors (refinery or petro chemical operations)
- Electrical, carpentry, plumbing, mechanical repair, drum/tank maintenance, etc.
- Downstream equipment manufacturers (valves, drums, tanks, etc.)
- Tank storage maintenance/repair
- Refinery facilities
- Petro-chemical facilities
- LNG processing facilities

Power/utility

- Power generation, transmission and distribution (facilities)
- Power generation, transmission and distribution (contractors)
- Utility maintenance contractors

***Note:** All target classes of business are subject to minimum attachment points for each individual risk.

Coverages

- Markel Energy provides excess capacity to the market for retail distribution
- Markel Energy’s excess capacity is focused on sitting above casualty driven programs including sudden/accidental pollution terms where there is a primary and at least a lead \$5m excess placement beneath our layer
- Excess coverage is provided on casualty towers for energy risks in \$5m and \$10m stretches of limit
- Product includes “follow form” language sitting excess of the CGL, auto liability, employers liability and other coverages as needed
- Markel Energy can sit excess of both occurrence and claims-made coverage triggers
- Both admitted and non-admitted paper is available

Maximum limit of liability**

\$15,000,000

****Note:** Subject to potential capacity constraints, please refer any questions to your Markel underwriter.

About Markel Energy

Markel’s energy specialists offer creative solutions with a uniquely diverse appetite in an insurance market that is complex and constantly evolving.

The Markel Energy team will provide needed excess capacity to the market in a measured approach while underwriting to the unique risk profile of each individual client. The Markel Energy team boasts technical and underwriting experience specific to the energy industry that allows us to understand the complex issues clients face in their daily operations.



Scan the QR code to learn more.



MARKEL

Contact us

Markel East

Rich Orendorf

Sr. Underwriter

+1.401.681.5013

richard.orendorf@markel.com

Joey Pappanastos

Sr. Underwriter

+1.678.935.5708

joseph.pappanastos@markel.com

Markel West

Sarah Martin

Director, Underwriting & Production

+1.312.258.3304

sarah.martin@markel.com

This content is provided for informational purposes and for the internal use of producers only. Terms, conditions, and exclusions apply. Coverage is underwritten by one or more insurance companies of Markel and policyholder services are provided by the underwriting manager, Markel Service, Incorporated, national producer license # 27585, in California d/b/a Markel Insurance Services, license # 0645481. Certain products and services are provided through various non-admitted insurance companies of Markel and are offered through licensed surplus lines brokers or through Markel West, Inc. dba Markel West Insurance Services, California license #0D95581. Terms and conditions for rate and coverage may vary by state and application. Insurance and coverage are subject to availability and qualifications and may not be available in all states. Coverage descriptions listed are intended to be brief and do not replace actual policy language. Nothing herein shall be construed as an offer to sell or a solicitation or offer to purchase any products or services. Markel Specialty is a business division of Markel Service, Incorporated. Markel® is a registered trademark of Markel Group Inc. Producer marketing material.

© 2024 Markel Service, Incorporated. All rights reserved.

[markel.com](https://www.markel.com)

May 2024

