



Markel Energy — wholesale

We know your risks

MARKEL





About Markel Energy

Markel's energy specialists offer creative solutions with a uniquely diverse appetite in an insurance market that is complex and constantly evolving.

The Markel Energy team will provide needed primary and excess capacity to the market in a measured approach while underwriting to the unique risk profile of each individual client. The Markel Energy team boasts technical and underwriting experience specific to the energy industry that allows us to understand the complex issues clients face in their daily operations.



Scan the QR code to learn more.



Energy product offerings

The Markel Energy product consists of casualty driven primary and excess placements marketed through a designated network of appointed brokers.



Coverages

- Energy placements are driven by general liability coverage and may be packaged with contractors pollution and/or professional liability
- Markel Energy provides both primary and excess casualty solutions to the market for wholesale distribution
- Excess coverage may be written in a lead position to support Markel Energy on the primary or unsupported excess with another primary and minimum lead \$5m excess placement beneath our layer
- Products are written on non-admitted paper

Commercial general liability

- Third-party bodily injury and property damage
- Occurrence or claims-made forms available

Contractors pollution liability (CPL)

- Third-party bodily injury and property damage and clean-up
- Mold and legionella
- Incidental professional
- Transportation pollution – broad definition for both first- and third-party operators
- Non-owned disposal sites
- Sudden and accidental coverage for blanket covered locations – offices, warehouses and staging locations
- Crisis management and emergency response
- Supplementary payments

Energy professional liability*

- Claims-made and reported
- Covers legal obligation for damages
- Broad duty to defend against suits
- Supplementary payments
- Rectification and mitigation expense coverages available

*Professional liability may be available for professional services when performed for third parties for a fee. We are not a market for contractors professional.

Follow form excess

- Excess of the CGL, pollution and professional liability coverage, including auto liability and employers liability and other coverages
- Minimum underlying limits
 - Auto: \$1,000,000 CSL
 - Employers liability: \$500,000/\$500,000/\$500,000
 - CPL: \$1,000,000
 - Professional: \$1,000,000



Target classes

Upstream operations (non-downhole) – monoline GL, combined form package GL, lead excess or unsupported excess

- Valve manufacturers and remanufacturers for upstream operations
- Flowback line construction (eight inches or less)
- Drilling engineers/consultants
- Drilling fluid engineers/consultants
- Drilling mud dealers

Target classes (continued)

- Drilling of water wells only
- Flowback contractors
- Geologists
- Geophysical services contracting
- Geophysical/seismic engineers or consultants
- Machinery and equipment installation
- Landmen
- Mud loggers
- Wellsite consulting – completion, drilling, workover consultants – observe and report only – for primary greater than \$50k (max capacity \$5m) – no lead unsupported
- Lease operators and non-operator working interest
- Oilfield equipment manufacturers
- Oilfield welding (not including over the hole or hot tapping work)
- Plug and abandonment contracting
- Pumper/gauger
- Reservoir engineers/reserve modeling
- Roustabout services
- Sales and/or leasing of new tools/equipment
- Saltwater disposal wells
- Tank and vessel manufacturers (no trucks or trailers)
- Vacuum services
- Valve installers/re-packers

Upstream operations (non-downhole) – primary only

- Safety consultants – classroom only
- Wellsite consulting – completion, drilling, workover consultants – observe and report only – for less than \$50k in premium

Upstream – over the hole or downhole operations – monoline GL, combined form packaged GL, lead excess or unsupported excess

- Acidizers
- Coil tubing
- Downhole packers, bridge plug manufacturers
- Drill bit manufacturer
- Wireline services products
- Fishing services
- Hot oil
- Perforators
- Torquers
- Plug and abandonment contracting

Upstream – over the hole or downhole operations – monoline GL, combined form packaged GL or unsupported excess (no lead excess)

- Casing services
- Cementing
- Well servicing products
- Hydraulic fracturing
- Pressure testing – pipe

Upstream – downhole operations – excess only

- Pressure testing – well
- Tubing, casing, collar product manufacturers

Target classes (continued)

Midstream – monoline GL, combined form packaged GL, lead excess or unsupported excess

- Midstream service contractors (i.e pipeline, compression, storage, processing, etc.)
- Directional drilling
- Dirt work/excavation
- Gas processing and compression risks – field treating/separation
- Equipment maintenance contractors (generators, compressors, etc.)
- Tank storage maintenance/repair
- Equipment manufacturers (valve, pipe, compressors, generators, etc.)
- Non-destructive testing services
- Tank cleaning and/or maintenance

Midstream – excess only (no lead excess) – minimum attachment point \$10m

- Pipeline operators
- Pipeline painting/coating operations
- Pigging contractors

Downstream – monoline GL, combined form packaged GL, lead excess or unsupported excess

- Turnaround/Industrial service contractors (refinery or petrochemical operations)
 - Electrical, carpentry, plumbing, mechanical repair, drum/tank maintenance, etc.
- Downstream equipment manufacturers (valves, drums, tanks, etc.)
- Tank storage maintenance/repair

Downstream – excess only (no lead excess)

- Refinery facilities (minimum attachment point \$25m)
- Petro-chemical facilities (minimum attachment point \$25m)
- LNG processing facilities

Power/utility – excess only

- Power generation, transmission and distribution (facilities)
- Power generation, transmission and distribution (contractors)
- Utility maintenance contractors

Maximum limit of liability**

\$15,000,000

**Note: Subject to potential capacity constraints, please refer any questions to your Market underwriter.

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