

Excess & Umbrella



MARKEL





Target appetite

- Products manufacturing and distribution
- Retailers and wholesalers
- Financial services
- Specialty trade contractors and trades
- Communications
- Real estate
- We have a very broad E&U appetite

Who are our policy holders

- A large retailer with worldwide sales and locations
- A manufacturer of specialized machinery
- An installer of electrical fixtures and appliances
- A commercial property owner or manager

Outside appetite

- Long-haul trucking/hauling for others
- Tobacco and related products (retail, wholesale, manufacturing)
- Aircraft products
- Ammunition or firearms manufacturing
- Implantable medical devices
- Class 1 railroad liability

Product and policy details

- Occurrence or claims-made liability coverage
- Umbrella liability or excess follow form wordings available
- Limits up to \$25,000,000
- Minimum underlying limits \$1M for general liability and commercial automobile liability



Targeted IBC Codes

E&U has an expansive appetite and can offer coverage on an *extremely* wide range of risks. What you see below is representative of only a portion of our E&U appetite.

Business & personal services

- 7393 - Building management construction, erection & installation
- 1830 - Building construction - not residential - incl. alterations, renovations or repairs
- 1736 - Electrical apparatus

Manufacturing & processing

- 3695 - Machinery - N.O.C.
- 3590 - Metal products manufacturing. - light - N.O.C.
- 2820 - Plastics, synthetic resins and fibres - N.O.C. (Acrilan, glass fibre, nylon, rayon, artificial silk)
- 3570 - Electrical products manufacturing. - N.O.C.
- 5291 - Mercantile - multiple tenants - owner's risk only

Realty

- 6633 - Building (owner's risk only) - other - incl.

Retail trade (excluding automobile)

- 5321 - Department stores - excl. jewelry, furs

Wholesale trade & private storage

- 5101 - Machinery, industrial - wholesale distributors