



# Contract binding

Markel US  
– wholesale



Markel's Contract binding team excels at helping our wholesale partners place business quickly and competitively while providing a premier level of service. We target small businesses in the excess and surplus lines market, and we cover a full spectrum of risks—whether simple or complex. Markel has an industry-leading platform, Markel Online, as well as underwriters whose passion for the product help deliver flexible and creative solutions.



## Casualty

### Highlights

- Minimum premiums as low as \$500 for \$1m/\$2m limits
- Primary limits up to \$5m/\$5m available

### Construction

- General contractors
- Artisan contractors
- OCPs
- Vacant buildings with renovations
- Real estate property development
- Project specific policies

### Products liability

- Manufacturers and distributors
- Importers and exporters
- 27.5% commission on new business accounts

## General casualty

- Lessor's risk
- Warehouses
- Vacant buildings
- Vacant land
- Mercantile/retail
- Offices

### Coverage enhancements

- Data breach
- Additional insured contractors bundle available
- Job site pollution
- Limited product withdrawal
- Hired and non-owned auto
- Employee benefits liability
- Per project aggregate
  - up to \$5m cap available
- Per location aggregate
  - up to \$5m cap available
- Contractors inland marine bundle
- Worldwide coverage available for products liability

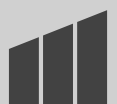
## Property

### Highlights

- Agent authority up to \$2.5m TIV
- Minimum premiums as low as \$300 monoline and \$150 package
- No coinsurance options with underwriter approval
- Equipment breakdown
- Commercial property enhancement available
- Coastal wind coverage available\*

### Target classes

- Builders risk
- Vacant buildings
- Vacant buildings under renovation
- Offices
- Mercantile/retail
- Dwellings



## Inland marine

### Highlights

- Minimum premiums as low as \$500
- Contractors equipment
- Miscellaneous property floater
- Limited motor truck cargo
- Authority up to \$1m, class dependent

## Special events

### Highlights

- Minimum premiums as low as \$500 for \$1m/\$2m limits
- Primary limits up to \$5m/\$5m available
- Over 100 event classes available

## Portal excess liability

### Highlights

- Supported and unsupported capability
- 800+ qualifying classes
- Quote, bind and issue online
- Maximum revenue of \$5m on contracting classes and \$10m on all others
- Minimum premium as low as \$500 per million of coverage for non-contracting
- Minimum premium as low as \$1,000 per million of coverage for contractors
- Excess general liability, excess auto liability and excess employers liability are offered
- Available in lead or excess position with in the lead 10m of excess tower

### Target classes

- General contractors
- Artisan contractors
- Services
- Mercantile
- Offices
- Lessor's risk

## Related products

- Portal CPL

## Regional contacts

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\*Coastal wind capacity is subject to approval and producer office allocation.

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