Cyber 360 Canada Pre-Breach Services

Markel Cyber 360 Canada is built to support your business through every phase of a cyber incident—before, during, and after—keeping you one step ahead.

All Cyber 360 clients can benefit from a claims onboarding call to find out more about how our breach response partners can assist in the event of a cyber incident. As part of this support, clients will also have access to the Black Kite platform — a leading provider of third-party cyber risk intelligence — which offers a non-invasive IP scanning assessment to help organizations better understand and manage their cyber security risk.

Onboarding call:
Take part in a thirty minute call with cyber claims handlers and breach responders in order to discuss the breach response service and how it works. This is an opportunity to meet the expert team members who will support you should you fall victim to a cyber attack.

Black Kite:
Black Kite provides a real-time view of cyber ecosystem risk to help organizations make informed decisions and improve resilience. It uses non-intrusive assessments that don't touch company assets, relying on open-source intelligence (OSINT) from 400+ internet-wide scanners. Reports include letter-grade scores, risk levels, and attack patterns, mapped to the FISMA Cyber Security Framework and Maturity Level. As a Markel insured, you receive continuous scans and a Technical Rating with letter grades across 20 risk categories—without scanning or modifying your business assets. For more information, visit **blackkite.com**.
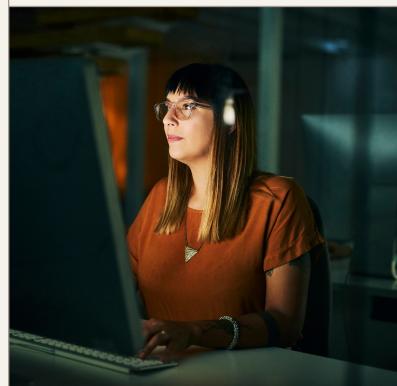
Our Guardian 360 Pro product includes a curated menu of cyber and privacy services, and policyholders can select one preferred service to activate under their coverage:

1. Comprehensive review of up to two key policies —such as incident response or data retention— with expert recommendations to align with legal requirements and industry best practices

2. A tailored two-hour virtual tabletop exercise based on specific industry and risk profile, followed by a debrief and feedback session to reinforce preparedness

3. Customized checklist outlining applicable federal and provincial cyber regulations

4. Review of up to five critical contracts, offering insight into potential risks and recommended clause enhancements to support compliance and resilience

To access Guardian 360 Pro:

Clients must provide their policy number and email address. Services are accessed via email at **CyberServices.Canada@markel.com**.

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