

An overview of Contractor's Pollution Liability (CPL)

Most contractors work in sectors that require them to use, move, operate, uncover or create materials that can results in an array of risks and pollution exposures. From shingles to chemicals, live wires to insulation, contractors are constantly dealing with the risk of incident that may result in damage to themselves, the sites on which they are working or even their reputation. Markel Canada's comprehensive Contractors Pollution Liability portal allows brokers to quickly quote, bind and provide coverage for their contractor clients working in various fields that run the risk of environmental or pollution exposure.

Markel Canada's CPL Portal: Designed for brokers that handle small to medium sized client risks involving contractors' operations and various types of pollution that may be a result of their projects.

We've harnessed the Markel Connect portal technology that our brokers know and love to roll out a user friendly approach to quoting, binding and issuing Contractor's Pollution Liability policies in just minutes.

Our appetite driven underwriting approach aims to seamlessly service risk profiles that fit within our CPL appetite to allow for quick quoting, binding and issuing processes that involve little to no underwriter intervention.

Visit the portal here!



Why partner with Markel?

- A strong dedication to service quick delivery of fair premiums
- Empowered underwriters with the authority to make decisions and offer impactful coverages and expertise
- Unique products and approach to harnessing our niche appetite
- Strategic solutions built to help clients grow

Our underwriters bring meaningful expertise and advanced technical analysis to each transaction in the areas of commercial general liability, excess liability, professional liability, property, environmental liability and more. We work with a forever mindset and an appreciation for the cumulative result that develops over time. Above all, we enjoy what we are doing.

Markel Canada is a division of a London based casualty insurer and reinsurer, Markel International, and a subsidiary of Markel Corporation, a diverse, financial holdings company. Markel Canada is a Lloyd's approved cover holder and issues policies in Canada on Syndicate 3000 paper. The strength and specialist expertise of Markel International further improves Markel Canada's ability to assist brokers in solving their customer's needs, thanks to increased proficiencies, greater capacity and a range of new products.

Appetite

- Claims-Made and Report Policy
- Canadian domiciled entities with 100% Canadian exposure.
- Annual revenues or project values less than \$5,000,000.
- Limits of Liability up to \$2,000,000.
- Practice policies up to 12 months.
- Project specific policies including OCIPs and CCIPS up to 2 years in length.
- · Risks with no open or closed pollution claims.
- Commercial Construction Contractors performing "green" operations with up to 10% "amber" operations.
- Architects, Engineers, and Consultants performing incidental field work arising from professional services.

Benefits of doing business online

- 20% commission
- Online renewal capabilities
- Instant quote, bind and digital policy issuance
- Access to exclusive online rates
- Dedicated claims service
- Available 24/7 from desktop, phone or tablet
- Online support available during business hours



Getting started on the CPL portal

To get started send an email to the CPL portal support team (cpl.support@markel.com) to obtain a username and password. We will share our user guide and other helpful material when your account is activated. We require brokers to be licensed by their provincial governing insurance chapter, but do not require a brokerage contract to be in place before users may begin submitting business to the portal.

Visit the portal here: secure.markelintl.ca/cplportal

Claims handling at Markel

Markel Canada's claims team works nimbly to ensure claims get paid. They look for creative ways to support clients through a smooth and straightforward claims process. Our customer-focused approach allows all claims to be dealt with quickly through a centralized in-house team.

Portal support

416-601-4388 or cpl.support@markel.com

For risks which do not meet Markel Connect's CPL portal criteria, please send submissions directly to Markel using our EIL Submissions mailbox at eilcanadasubs@markel.com

GREEN OPERATIONS

Construction

General Construction – Commercial Sewer and Watermain Street and Road Utilities Wetlands

Miscellaneous

Consulting
Demolition and Dismantling
Excavation and Grading
Fire Suppression System Installation
Hydro Excavation (Hydrovac)
Janitorial Services
Landscaping (excluding Spraying)
Logging

Specialty Trades

Carpentry and Framing
Carpets and Flooring
Drywall
Electrical
Foundation Works
HVAC and Mechanical—Commercial
Insulation Installation
Masonry and Concrete
Painting and Coating Applications
Plumbing
Roofing
Steel Erection
Welding

AMBER OPERATIONS

Construction

Windows

Environmental Construction (Misc.) General Construction – Residential

Environmental ContractingAsbestos—Commercial

Asbestos—Residential
Environmental Drilling
Groundwater Remediation
Lead—Commercial
Lead—Residential
Mould—Commercial
Mould—Residential
PCB / Mercury / Radon / Other
Soil Remediation—Ex Situ
Soil Remediation—In Situ



✔ Potential Strategic Fit

