

Markel US and Bermuda retail playbook

Producer marketing material

MARKEL

Markel is a leading global specialty insurer, with a truly people-first approach.

At Markel, we believe that what we do really matters. And that every one of us has the power to make a difference. To us, insurance is more than a piece of paper. It's a promise to help people get back on their feet. It's a commitment that gives people the courage to take chances. And in uncertain times, it's the fuel that moves the world forward.

Learn more

Markel overview | Why Markel? | Financial strength and credit rating

Markel US and Bermuda

From simple to complex, we understand the risks you face—that's our specialty. Our name reflects our passion for being specialists at what we do. From Main Street to Wall Street, we provide insurance solutions for people and businesses of all shapes and sizes. We understand that not all risks fit in a box. We constantly push the boundaries to provide our customers with new and creative insurance solutions in ways that others can't. From our employees to our agents and brokers, to our customers, we never lose sight of what's most important–putting people first. We approach our business by building trust through honesty and fairness in our dealings, and forging meaningful relationships that last far beyond a transaction.



Meet our team

Markel Insurance leadership

The Markel Difference

Risk Solution Services
Claims

Markel US and Bermuda retail

What we offer

Casualty
- Commercial excess casualty retail
- Energy
- Excess casualty risk management (US)
- Excess casualty (Bermuda)
- Workers compensation
- Environmental
  - Environmental
  - Contractors pollution liability
  - Markel lender's collateral protection and environmental coverage
  - Site pollution and environmental coverage
  - Professional liability for environmental and consultants
  - Environmental product sheet

Professional liability
- Cyber
  - Cyber 360®
- Errors and omissions
  - Miscellaneous E&O
  - Accountants
  - Captive agents
  - Lawyers professional liability
- Financial institutions
  - Financial institutions
  - Bonds
  - Community banks
- Healthcare
  - Healthcare risk solutions
- Hospitals
- Management liability
  - For-profit
  - Not-for-profit
  - Professional employer organizations (PEO)
  - Tenant discrimination
  - Crime
  - Energy
  - Private equity portfolio company
- Bermuda
  - Employment practices liability
  - Wage and hour liability

Property and marine
- Inland marine
- Ocean marine
- Ocean cargo
- Railroad
- Large builders risk

Small commercial
- Workers compensation
- Accident medical
- Inland marine
- Commercial package
  - Artisan contractors
  - Commercial child care
  - Educational enrichment
  - In-home child care
  - Janitorial service
  - Lawn care
  - Medical offices
  - Medical transportation
  - Offices
  - Pest control

Personal lines
- Bicycle
- Weddings and special events
- Marine
  - Boat
  - High performance
  - Tradesman
  - Yacht

Surety
- Surety

Trade credit & political risk
- Trade credit & political risk

Terrorism and active assailant
- Terrorism and active assailant

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