

What's new with binding in 2026





Markel's binding team helps wholesale partners place business quickly and competitively in the E&S market, delivering solutions for everything from straightforward to more involved risks. Supported by Markel Online and underwriters committed to getting it right, we offer flexible, creative coverage options that fit our partners' needs.

You asked. We listened.

Updates we've made and what we're planning next:

- ✔ **Get automated renewal quotes 90 days early:**
Right to your inbox
Auto-renewal quotes for eligible accounts are now available around 90 days before expiration. Renewal quotes are delivered directly to the wholesaler's central inbox—simply log in to Markel Online to review and bind.
- ✔ **Enhanced owner's interest offering:**
Built for contractor-led projects
We now provide one of the broadest owner's interest coverage suites available in the binding market.
 - Targeting risks where the owner has fully contracted the work to a general contractor and is not performing any work themselves.
 - Primary limits of \$1m/\$2m/\$2m maximum with the ability to quote the lead \$5m on a supported excess basis.
- ✔ **Increased binding excess attachment**
Allowing the same maximum \$5 million limits anywhere within the lead 15 in the current appetite, applicable to both supported and unsupported business. Can be written over multiple carriers for lead excess.

Coming soon

 Construction GL product update	<p>A new offering for our construction GL product will be introduced, featuring a lower price point with more limited terms. This offering leverages a two-year sunset clause to provide GL contractors a competitive option for price-conscious buyers.</p> <ul style="list-style-type: none">– The two-year sunset clause requires that any claim be reported within two years of policy expiration.
 Marine and installation floater	<p>Plans to increase schedules and per item limits for contractors' equipment in the marine segment</p> <ul style="list-style-type: none">– The possible introduction of an installation floater, which would be new in the binding space for Markel. Appetite and guidelines will be shared prior to release.



With Markel, you get more:

- **Innovative technology** – using an industry-leading platform focused on continuous process improvement
- **Customized insurance solutions** – our underwriters assess each unique risk to find the right coverage for various industries in niche markets
- **Collaborative approach** – we prioritize relationships with our partners and emphasize ease of doing business to benefit our customers



Start your quote at markelonline.com.

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